



Contact sheet

DEALERS B to C	SHOP WITH PRIVATE CUSTOMERS	AREA :		
	SHOW ROOM – WITH SPECIFIERS STAFF / B to C		YES	NO
	LIGHTINGS	FURNITURE	OFFICE	

CONTRACTS B to B	LIGHTING PROJECT SPECIALISTS – WITH EXISTING SALES STAFF / B TO B	YES	NO
	LIGHTING WHOLESALEERS / FOR ELECTRICIANS		
	SHOP FITTERS		

SPECIFIERS	ARCHITECT	INTERIOR DESIGNER	LIGHTING DESIGNER
	NBER/PARTNERS IN AGENCY		
	TYPE OF CUSTOMERS : privates, shops, hotels, restaurants, public place, offices, other :		

RESTAURANTS (DIRECT)	PRESENTED PRODUCTS :		
	BUYER :		
HOTELS (DIRECT)	ARCHITECT :		
	ESTIMATED DELIVERY DATE :		
	HOTELS :		
	NBER OF ROOMS		STAR LEVEL
	MOCK UP ROOM AND DATE IF ANY :		

**CLIENT
CONTACT**

FIRSTNAME

LASTNAME

COMPANY

ADDRESS

PHONE

EMAIL

ZIP CODE

CITY

COUNTRY

**AGENT
CONTACT**

FIRSTNAME

LASTNAME

COMPANY

AREA

ADDRESS

PHONE

EMAIL

ZIP CODE

CITY

COUNTRY

COMMENTS

DATE

FOLLOWING VISIT :